

Telkonet Provides Powerline Communications Solution to Tampa Convention Center

The largest secure IP-over-powerline networking deployment of its kind in the industry

Germantown, MD, Telkonet, Inc. (AMEX: TKO), the leader in providing powerline carrier (PLC) networking solutions using existing electrical wiring, today announced that it was awarded a contract by the City of Tampa, Florida to deploy the FIPS 140-2 validated Telkonet iWire System™ within the massive Tampa Convention Center. Telkonet's enterprise-grade IP-over-powerline networking solution was selected by Tampa Convention Center leadership over several competing wired and wireless solutions due to its speed of deployment, enhanced security features and overall cost-effectiveness. Recently completed, the Tampa implementation is the largest of its kind to-date of any powerline communications (PLC) product line on the market. More importantly, Telkonet's system enables the delivery of multiple IP applications to virtually all of the electrical outlets within the 600,000 square foot conference and event center, including high-speed Internet access to conference booth areas, Voice over IP to office locations and digital media throughout the facility.

Ronald W. Pickett, President and CEO of Telkonet stated, "Telkonet's recent success delivering high-speed communications over the massive Tampa Convention Center's in-building power system further validates the technical and economic superiority of the company's U.S. government certified Telkonet iWire System and its value within the enterprise IP application market. With this important win, the Telkonet Government Systems (TGS) group will continue to work with the City of Tampa and similar state and local government organizations to provide secure, scalable and cost-effective powerline networking solutions to entities making the transition to converged networked communications. We are pleased to have been selected to support the Tampa Convention Center and the City of Tampa with its IT transition. This project, combined with the recently-announced \$4 million Department of Defense program and other sales initiatives using the FIPS 140-2 approved suite of products, is contributing to a significant increase in sales in the second quarter and is expected to continue to ramp up sales in the foreseeable future."

TGS is focused on the marketing and delivery of enterprise-grade IP-over-powerline networking solutions to the federal, state and local government markets. To-date, TGS has secured multiple U.S. Government technology approvals for the company's industry-leading networking solution and is currently managing the design and deployment of Telkonet products and services to hundreds of customer locations as diverse as the Department of the Navy, the Department of Homeland Security, school districts and various state and local government agencies. TGS provides federal, state and local government customers with superior IP-over-powerline networking solutions and professional services encompassing network design, deployment, integration, certification and accreditation,

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About Telkonet

Telkonet develops and markets technology for the high-speed transmission of secure voice, video and data communications over in-premise and shipboard electrical wiring. The revolutionary Telkonet iWire System utilizes proven powerline communications (PLC) technology to deliver commercial high-speed broadband access from an IP “platform” that is easy to deploy, reliable and cost-effective by leveraging a building’s existing electrical infrastructure. Telkonet’s products are designed for use in commercial and residential applications, including multi-dwelling units and the hospitality and government markets. Applications supported by the Telkonet “platform” include but are not limited to: VoIP telephones, Internet connectivity, local area networking, video teleconferencing, IP surveillance, network energy management and a host of other IT services. For more information, please visit www.telkonet.com.